

Venture Capital Bootcamp

1 Day Immersive Experience



www.fundenable.com

About FundEnable

FundEnable provides investment banking and fundraising support for tech startups.



Our Services:

1. Bespoke Capital Raising Advisory for Startups
2. Fundraising for Incubated Startups
3. FundEnable Platform

- ▶ **\$60 Mn +**
Funding *raised*
- ▶ **2,500+**
Entrepreneurs *upskilled*
- ▶ **500+**
Angel investors *trained*
- ▶ **70+**
Incubator *partners*



Our Startup Incubator Partners



For incubators, we focus on:

1

Capability Building for Startup Founders

2

One-on-One Micro-Consulting for Fundraising Strategy

3

Connecting Incubated Startups with Investors

Detailed Agenda



***Learn* how to fundraise
Prepare for a fundraise**

**A Day-Long Deep Dive Into
The Art of Fundraising!**



10:00 AM to 11:30 AM

What It Takes To Raise Capital

Investment landscape & trends, sources of capital & business fund-ability
Steps in capital raising, assessing the opportunity, identifying investors

11:30 AM to 1:00 PM

Valuation of your Startup & Deal Structuring

Startup valuation techniques, cap tables, dilution, share issuance, and more
CCPS, CCD, Safe Notes - how they work, pros and cons

2:00 PM to 3:00 PM

Negotiating Termsheet

Key terms, clauses, and rights in a termsheet, negotiating with investors

3:00 PM to 4:00 PM

Preparing for the Due Diligence Process

What the DD process entails and preparing for DD

Vikrant Potnis, Fundraising Expert

Vikrant, the Founder of FundEnable, leads a dynamic platform dedicated to empowering startup founders in their quest to secure funding and investors to invest capital in innovative startups. Through a comprehensive approach, FundEnable equips entrepreneurs with the necessary tools, connections to potential investors, and guidance throughout the funding process. The platform has an impressive track record, having successfully raised over 200 Crores in funding for various startups. Vikrant has personally trained over 2,000 founders and over 500 aspiring angel investors.

Some notable recent achievements include securing 150 Crores in funding for EMotorad, an electric cycle startup based in Pune, 48 Crores for WorkIndia, seed round for TaskTracker.

Vikrant also has a dynamic portfolio of startups that he has invested in.

FundEnable's influence extends to collaborations with more than 50 renowned incubators, supporting their startups in their capital-raising endeavors.



Founder - FundEnable

Vikrant Potnis, Fundraising Expert

Before establishing FundEnable, Vikrant honed his expertise in investment banking and venture capital with organizations like JP Morgan and Springboard Ventures. His experience spans diverse sectors, including Consumer, Healthcare, and Technology, where he successfully orchestrated various fundraising transactions.

Vikrant serves as a visiting faculty member, imparting knowledge in Venture Capital and Entrepreneurship at esteemed institutions like IIM Bangalore NSRCEL, SPJIMR, XLRI, EDII etc. His insights and expertise have also earned him a place as a featured speaker on CNBC's Startup Nation.

Vikrant has completed his BTech from Sardar Patel Institute of Technology, later obtained specialization in entrepreneurship and venture capital from Cornell University's Cornell 60 Program. Currently, he is pursuing a PhD in Venture Capital. Vikrant was honored with the Times Business Award for 2023.



Founder - FundEnable

Our Recent Venture Capital Bootcamp



**Gujarat's Largest Venture Capital Bootcamp
Partnered with iHub Gujarat
Attended by 105+ Startup Founders**



**Venture Capital Bootcamp - IIM Nagpur
Partnered with InFED
Attended by 90+ Startup Founders**



**Master the Art of ESOPs
In Collaboration with CIBA
Attended by 85+ Startup Founders**



FundEnable equips startups with essential resources for every fundraising stage, from fund readiness assessment and crafting a business plan to pitching, valuation, term sheet negotiation, and exit strategy.

20+
tools &
templates

Prepare to
raise capital

12+
online
courses

Learn how to
raise capital

1,500+
entrepreneurs
on FundEnable

1-on-1
qualified
mentoring

Right advice to
raise capital

FundEnable Platform : Empowering Startups



Steps to login:

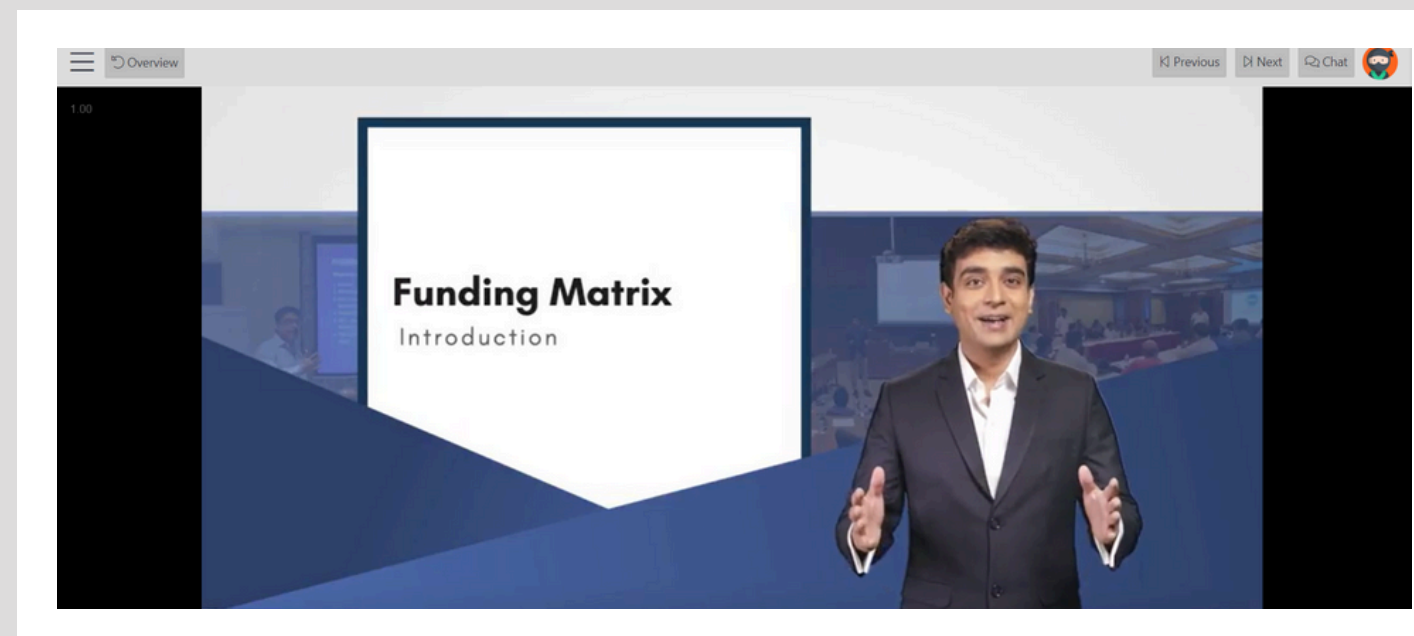
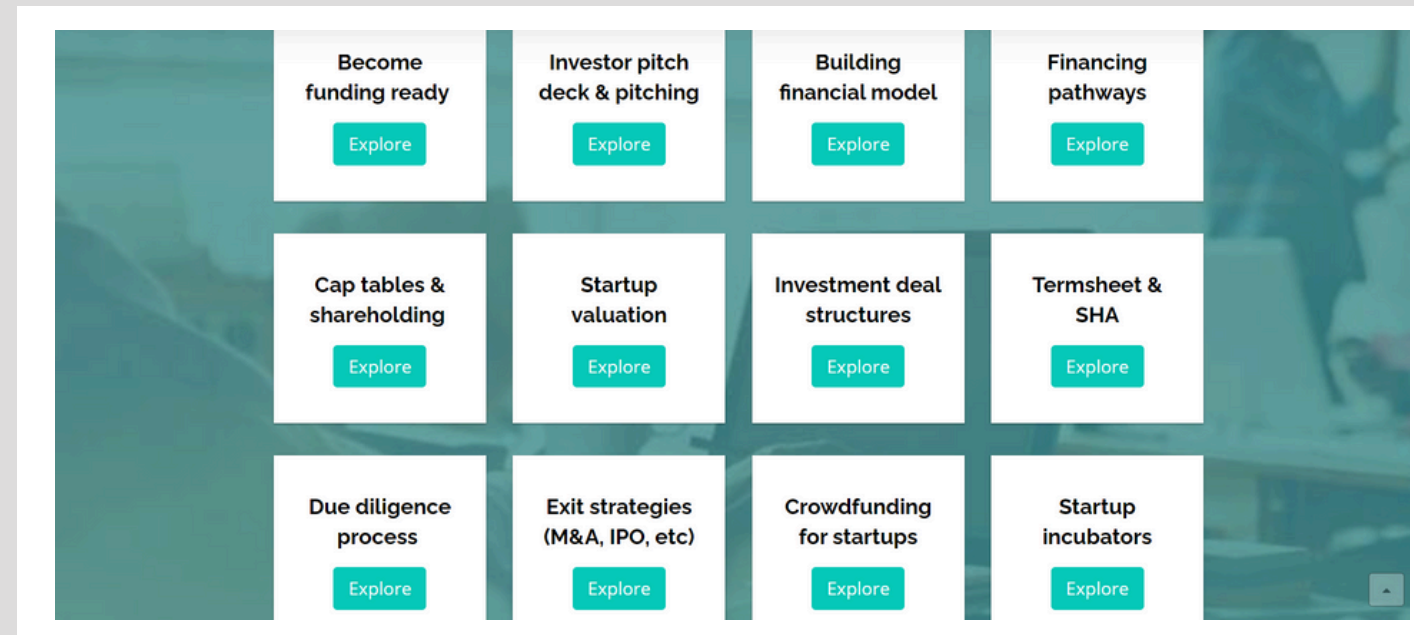
Visit www.fundenable.com

Click on "Login"

Enter your User ID and

Password

Click on "Submit"

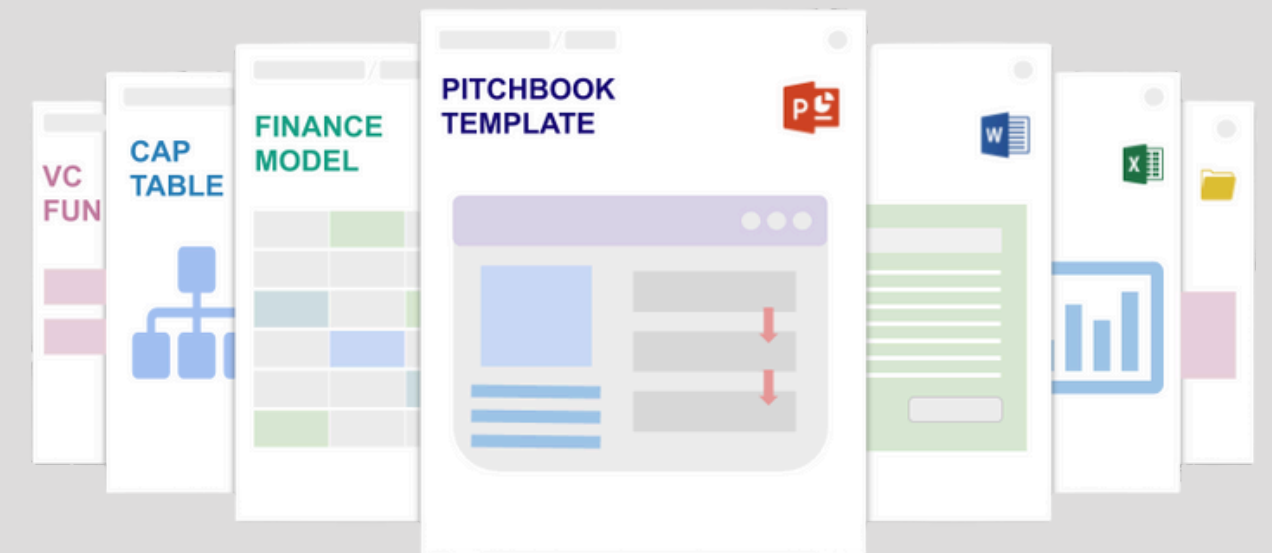


12+ Online Courses

- Becoming funding ready
- Investor presentation & pitching
- Building a financial model
- Startup financing pathways
- Cap tables & shareholding
- Understanding startup valuation
- Investment deal structure
- Termsheet & SHA
- Due diligence
- Exit strategies
- Exploring crowdfunding
- Incubator Support for startups

20+ Tools & Templates

- The funding matrix
- Pitch deck templates
- Pitch deck samples
- Financial model templates
- Financial model samples
- Investor identification matrix
- Cap table calculator
- Sample termsheet
- Sector multiples for valuation
- Recent funding data of startups
- Legal due diligence checklist
- Financial due diligence checklist
- Due diligence data room structure
- Incubator application template
- Incubator identification matrix



Participants also get access to the FundEnable Toolkit

Celebrating 5 Years & 100 Programs of FundEnable!



18 Cities
2,500+ Participating Entrepreneurs



Mumbai



Bengaluru



Delhi



Hyderabad



Ahmedabad



Pune



Surat



Chennai



Nagpur

The Bootcamp Experience

Amazing experience! I feel much confident about preparing for my startup's funding round.

- Sumit Swarnarkar
Cofounder, 5 Elements



FundEnable in Popular Media

CNBC Startup Nation

Expert Advice



Venture Capital for Early-Stage Startups



CNBC Awaaz Entrepreneur

Panel Discussion



Venture Capital Bootcamp

1 Day Immersive Experience



To register, visit
www.fundenable.com

sameer.shaikh@fundenable.com
+91 9324102801

www.fundenable.com